

**Tool 7: Enhancement of scalability of an innovation**

Category	Possible action	Relevant: Yes / No	Doable: Yes / No
Add credibility	Test in different settings Bring stakeholders to pilot sites		
Simplify	Determine the core of innovation with stakeholders		
Rely on the strengths of users	Arrange initial scaling where champions / early adopters are available		
Address constraints	Organise meetings with stakeholders to discuss barriers of adoption		
Advocate policy commitment	Link scaling up to national health sector reforms or other similar opportunities		
Speed up timetable	Search for lead districts that can act as demonstration sites		
Cost reduction	Collaborate with similar initiatives and benefit from economies of scale		
New partners	Seek support and commitment from agencies working in the area		
Dissemination and training	Develop and offer training modules Assure quality		
Diversification	Test added components		
Spontaneous scaling up	Arrange focus group discussions to inspect if innovation spreads from individual to individual		
Suppliers and logistics, other value chain partners	Assure functional value chain and logistics		
Monitoring and evaluation	Create a simple monitoring system		
Strengthen the team	Add someone with strong advocacy skills to the team		